



Welcome to Industry Day

CSC Technical Support
Services

NOAA Coastal Services
Center

Charleston, SC

September 3, 2003



Contracting Officer

- NOAA Eastern Administrative Support Center,
200 Granby Street, Norfolk, VA
www.easc.noaa.gov
- Contracting Officer
 - Mel DesJarlais
 - 757-441-6647
 - **Melvyn.a.desjarlais@noaa.gov**
- Contract Specialist
 - Michelle Morales
 - 757-441-6526
 - **Michelle.r.morales@noaa.gov**



Contracting Officer's Technical Representative (COTR)

- On site at CSC
- Reports directly to Contracting Officer at EASC, Norfolk
- Responsible for oversight of the basic contract
- Task monitors will be designated for task orders



Acquisition Strategy

- Full and Open Competition
 - Center's mission demands best available expertise
 - Robust subcontracting plan to support NOAA's socioeconomic goals
 - Teaming arrangements encouraged



The Contracting Process

- CONOPS (Concept of Operations)
 - A streamlined acquisition process characterized by:
 - Empowered multifunctional team
 - Up front project agreement
 - Oral presentations
 - Partnerships with industry
 - New uses of technology



Contract Type

- IDIQ (Indefinite Delivery Indefinite Quantity)
 - Task Orders
 - Fixed price
 - Time and materials/labor hour
 - Performance Based Statements of Work
 - Focus on end results
 - Labor categories and levels of effort used for estimating purposes only



Estimated Major Milestones

Phase I

- Project Agreement Published Oct. 22, 2003
- Receive Capabilities/Approaches Dec. 12, 2003
- Initial Down Select Jan. 16, 2004

Phase II

- Issue Statement of Need Feb. 2, 2004
- Receipt of Full Proposals Mar. 12, 2004
- Oral Presentations (if necessary) Apr. 30, 2004
- Final Proposal Revisions May 21, 2004
- Contract Award June 18, 2004
- Contract Start Date Sep. 1, 2004



Subcontracting

- Contract will include a robust subcontracting plan to ensure participation by:
 - Small Business
 - Disadvantaged Business
 - Woman Owned Business
 - Veteran Owned Business
 - HUBZone Business



NAICS Code

- Current: 541519 – Other Computer Related Services
- Potential: 541690 – Other Scientific and Technical Consulting Services
- Industry feedback is welcomed



Central Contractor Registration

- Required beginning October 1, 2003
- Prospective contractors are encouraged to register with CCR as soon as possible
- On line registration
- Website -- www.ccr.gov



Expected Technical Selection Factors

- Technical approach
 - Innovation, quality-control plan
 - Flexibility and access to extra and unique skills on as-needed basis
- Corporate experience in providing similar services
 - Descriptions, outputs, and outcomes
- Management organization
 - Organizational structure
 - Staffing, retention, and recruitment
 - Training plan
 - Employee incentives and awards
- Teaming/subcontracting approach
- Past performance



Best Value Determination

- Contract to be awarded on a best value basis considering both technical and cost factors